



**Proposal Evaluation  
Pest Management Services with Related Products RFP #042821**

Possible Points	ADAPCO, LLC	Cameron Wildlife Solutions LTD	Canine Discovery Services, LLC	Champion Pest & Termite Control, LLC	Ecopest Inc	Leaf Enterprises, Inc. d/b/a Leaf Pest Control	Orkin, LLC	Pestech Exterminating, Inc.	Rentokil North America	
	Conformance to RFP Requirements	50	33	35	32	33	44	33	45	35
Pricing	400	266	320	252	269	336	258	339	291	299
Financial Viability and Marketplace Success	75	57	53	45	51	63	53	66	55	58
Ability to Sell and Deliver Service	100	67	51	51	50	77	52	85	52	74
Marketing Plan	50	30	32	34	27	42	29	43	27	29
Value Added Attributes	75	52	53	44	53	62	57	65	53	57
Warranty	50	35	40	15	33	42	35	45	39	39
Depth and Breadth of Offered Equipment, Products, or Services	200	143	147	121	159	172	159	176	164	168
<b>Total Points</b>	<b>1,000</b>	<b>683</b>	<b>731</b>	<b>594</b>	<b>675</b>	<b>838</b>	<b>676</b>	<b>864</b>	<b>716</b>	<b>762</b>
<b>Rank Order</b>	<b>6</b>	<b>4</b>	<b>9</b>	<b>8</b>	<b>2</b>	<b>7</b>	<b>1</b>	<b>5</b>	<b>3</b>	

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